

# JAPAN-TEXAS ECONOMIC SUMMIT 2018



MAY 7-9



MARRIOTT MARQUIS



HOUSTON, TEXAS



U.S.-JAPAN  
COUNCIL

& U.S.-Japan Council (Japan)

# XHRC Femto™ Technology

## Enhanced Hydrocarbon Recovery Chemistry

### The Challenge

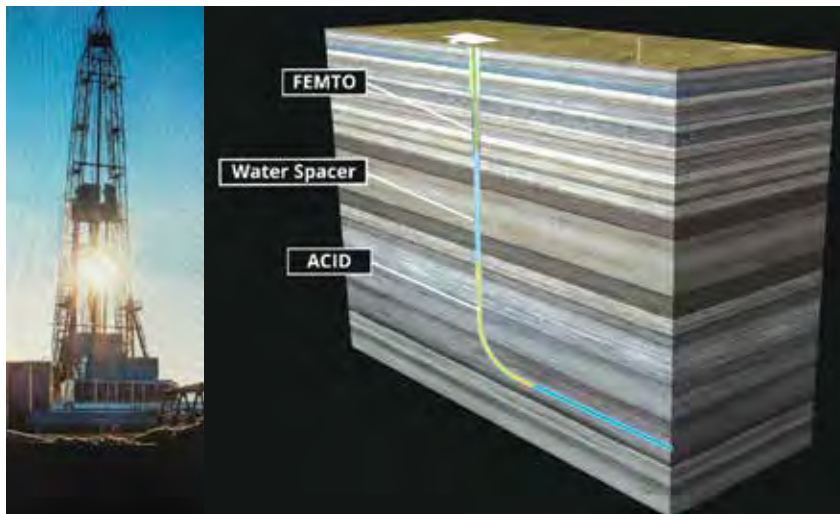
With the decline in oil prices, investment in new cost effective technology will be imperative to enhance recovery from new and existing wells. The demand for environmentally friendly and safer recovery of shale gas is driving innovation.

### The Solution

XHRC is an inorganic and environmentally safe liquid, free of organic compounds, toxic metals or salts, which is injected downhole into oil bearing or gas producing formations to significantly increase the recovery of hydrocarbons. Femto™ products have proven to increase oil and gas recovery by 30 – 200%.

### How does it work?

- It acts as a surfactant, by reducing surface tension, and breaks the molecular bond of oil to other material
- Once the bond is broken between oil and other materials, it enhances the natural tendency of the oil to be hydrophobic and colloidal
- Unlike common surfactants, XHRC is inorganic and will not form an emulsion



### Applications

Well-Bore Cleanup  
Well Stimulations  
Water Floods  
Steam Floods  
CO2 Floods  
Fracking

### Benefits

Improves Safety  
Reduces Costs  
Increases Profitability  
Increases Oil / Gas Production  
Improves Fluid Entry

### Reduces:

Production Time  
Paraffin & Asphaltenes Choke Off  
H2S & CO2  
Corrosion of Pipes and Equipment  
Microbial Influenced Corrosion  
Use of Chemicals  
Water Treatment  
Downtime and Maintenance Costs

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## WELCOME

### A MESSAGE FROM THE U.S.-JAPAN COUNCIL

On behalf of the U.S.-Japan Council (USJC), we are pleased to welcome you to the Japan-Texas Economic Summit. We are proud to bring together business, government and nonprofit leaders from throughout the United States and Japan, who all share an interest in strengthening Japan-Texas relations.

USJC has been focusing on regional collaboration as a means to bring our two countries even closer together. Following the successful Japan-Hawaii Economic Summit last year, we are honored to host our second regional summit in Texas. The Lone Star State is a leading destination for foreign direct investment from Japan, and boasts significant resources in fields like energy and medicine, as well as unique cities with distinct characteristics. We look forward to connecting leaders who share mutual goals and highlighting opportunities in Texas and Japan.

We extend our thanks to the State of Texas, the City of Houston and the Summit Host Committee, as well as our many collaborators, speakers and generous sponsors who have made this Summit possible.

Thank you for your participation in the Summit. We hope that you will meet new leaders, find new opportunities, and be inspired to continue to connect Texas and Japan.



**Irene Hirano Inouye**  
*President*  
U.S.-Japan Council



**Donna Fujimoto Cole**  
*Chair, Japan-Texas*  
Economic Summit  
*Board of Directors,*  
U.S.-Japan Council





STATE OF TEXAS  
OFFICE OF THE GOVERNOR

**Greetings:**

As Governor of Texas, I am pleased to welcome everyone attending the Japan-Texas Economic Summit hosted by the U.S.-Japan Council in Houston.

Decades of relations between Texas and Japan have brought advantage to both, in the forms of mutually beneficial trade and valuable cultural exchange. In the decades to come, this relationship will continue to be one of the world's most significant as Texas and Japan work toward common goals of prosperity, strength and peace.

With an international border to the south and lengthy coastline dotted with ports, Texas is in a unique and favorable position to participate in international trade. Combine those advantages with a business-friendly economic climate and a hardworking, educated populace, and it's easy to see why the Lone Star State is the top exporter in the country.

I know this summit will be a wonderful opportunity for you all to make new contacts and exchange ideas. I commend you all on your efforts to continue building bridges between Texas and Japan.

First Lady Cecilia Abbott joins me in wishing you a successful summit.

Sincerely,

Greg Abbott  
Governor



SYLVESTER TURNER  
MAYOR

OFFICE OF THE MAYOR  
CITY OF HOUSTON  
TEXAS

April 25, 2018

Greetings:

On behalf of the city of Houston, I would like to give a warm welcome to everyone participating in the Japan-Texas Economic Summit, and congratulate the U.S.-Japan Council on successfully coordinating this important event.

Houston enjoys many thriving international ties with countries around the globe, especially with Japan. Chiba City has been our sister city for over 40 years, the Japan Festival has been a cornerstone of Houston's international culture for over 25 years, and we owe the establishment and maintenance of Hermann Park's Japanese Gardens to our Japanese community and ongoing relations with Japan.

But Houston's relationship with Japan does not just operate in the realm of cultural and diplomatic exchanges. Japan is our 11th largest trading partner, responsible for over \$5 billion worth of annual import/export trade in industries from space exploration and aeronautics, to medical technology development. Although our economic ties are already robust, I am confident that we have only just begun to explore the full range of our mutual trade potential.

For that reason, I am excited to welcome the Japan-Texas Economic Summit to Houston, Texas. As the global capital of energy, and home to NASA, the world's largest medical center, the largest U.S. Port in foreign tonnage, and the most diverse metropolitan area in the country, Houston is the ideal location for this important international event.

I hope that each of our visitors for the Summit will have a chance to explore Houston during their stay.

Sincerely,

Sylvester Turner  
Mayor



## SUMMIT SCHEDULE

*\*(All locations at the Marriott Marquis Houston Hotel – Texan Ballroom ABC (Level 4) unless otherwise noted)*

### MONDAY, MAY 7

12:00 noon **Conference Registration** | Texan Ballroom (Level 4) – Prefunction Area  
 6:00 pm – 8:00 pm **Welcome Reception** | Hunter's Creek (Level 3)  
 7:30 pm – 9:30 pm **Sponsors Dinner** *(by invitation only)* | Offsite Location: Greater Houston Partnership

### TUESDAY, MAY 8

7:30 am – 9:00 am **Networking Breakfast**  
 9:00 am – 9:30 am **Welcome, Special Remarks & Keynote Addresses**  
 9:30 am – 10:30 am **Plenary Panel Discussion** – Open for Business: Opportunities for Japanese Companies in Texas  
 11:00 am – 12:15 pm **Breakout Session** *(4 concurrent panel discussions)* | Meyerland, Briargrove, Kingwood, Montrose Rooms (Level 3)  
     Security & Defense: National Security in the United States and Japan  
     Energy & Environment Outlook: Japan and Texas  
     Healthcare & Medical: Medical Innovation Hubs Solving U.S.-Japan Health Issues  
     Education & Workforce Development: Texas-Japan Partnerships  
     Preparing the Workforce of the Future  
 12:30 pm – 2:00 pm **Luncheon** – Special Remarks & Keynote Addresses  
 2:30 pm – 3:30 pm **Insight Talks**  
 3:45 pm – 4:45 pm **Plenary Panel Discussion** – Texas-Japan Technology Innovation: Crossing Borders to Create the Future  
 5:00 pm – 6:00 pm **Regional Economic Development Presentations**  
 6:00 pm – 10:00 pm **Regional Hospitality Rooms** | Meyerland A&B, Briargrove A&B, Kingwood A&B, River Oaks A&B&C, Montrose A&B Rooms (Level 3)  
     Aichi Prefecture, Japan; Austin, TX; Dallas, TX; El Paso, TX; Golden Triangle (Beaumont, Port Arthur, Orange) and Rockport-Fulton Area, TX; Visit Houston; Greater Houston Partnership; City of Houston, TX and Chiba City, Japan; McAllen, TX; San Antonio, TX; State of Texas; Southeast Texas Economic Development Foundation - REDI; Texas Forest Country Partnership; TOTO USA

### WEDNESDAY, MAY 9

7:30 am – 9:00 am **Breakfast & Business Networking**  
 9:00 am – 10:15 am **Plenary Panel Discussion** – Japan-Texas F&B Exchanges: The Art of Culinary Business  
 10:45 am – 11:45 am **Special Presentation** – USJC Building the Future  
 11:45 am – 12:00 noon **Closing Remarks**  
 12:30 pm **Optional Offsite Tours** | Departure Location: Crawford Street exit  
     Daikin Texas Technology Park  
     NASA/Johnson Space Center & Space Center Houston  
     Texas Medical Center  
     Minute Maid Park, Home of the 2017 MLB World Series Champion  
     Houston Astros (Walking Tour)

## サミット・スケジュール

(別途記載がない限り、すべてのプログラムをマリオットマーキスヒューストンホテルのテキサンボールルーム A・B・C(4階)で開催いたします。)

### 2018年5月7日(月)

12:00 pm 受付開始 | テキササンボールルーム(4階) プリファンクションエリア  
 6:00 pm – 8:00 pm 歓迎レセプション | ハンターズクリーク(3階)  
 7:30 pm – 9:30 pm スポンサー・ディナー (招待者限定) | 会場: グレーター・ヒューストン・パートナーシップ

### 2018年5月8日(火)

7:30 am – 9:00 am 朝食・ネットワーキング  
 9:00 am – 9:30 am 開会の辞・特別講演・基調講演  
 9:30 am – 10:30 am 本会議 パネルディスカッションー 日本企業の新たなビジネス: テキサスにおける機会  
 11:00 am – 12:15 pm 分科会セッション (4つ同時並行のパネル・ディスカッション) マイヤーランド、ブライアグロブ、キングウッド、モントローズ(3階)  
 安全保障と防衛: 米国と日本における国家安全保障  
 エネルギーと環境をめぐる展望: 日本とテキサス  
 ヘルスケアと医療: 日米のヘルスケアの課題に取り組む医療革新ハブ  
 教育と労働力開発: 未来の人材育成に向けたテキサスと日本のパートナーシップ  
 12:30 pm – 2:00 pm 昼食会ー特別講演・基調講演  
 2:30 pm – 3:30 pm 日本とテキサスをめぐる洞察  
 3:45 pm – 4:45 pm 本会議 パネルディスカッションー テキサスと日本の技術革新: 国境を越えて未来を築く  
 5:00 pm – 6:00 pm 地域経済開発についてのプレゼンテーション  
 6:00 pm – 10:00 pm 地域ホスピタリティ・ルーム | マイヤーランドA・B、ブライアグロブA・B、キングウッドA・B、リバーオークスA・B・C、モントローズA・B(3階)  
 愛知県; テキサス州オースティン市; テキサス州ダラス市; テキサス州エルパソ市;  
 ゴールデン・トライアングル(テキサス州ボーモント市、ポートアーサー市、オレンジ市) &  
 ロックポート=フルトン周辺; グレーター・ヒューストン・パートナーシップ; テキサス州ヒューストン市; 千葉市; テキサス州マッカレン市; テキサス州サンアントニオ市;  
 テキサス州; テキサス南東部経済開発基金(地域経済開発イニシアチブ); テキサス・フォーレスト・カントリー・パートナーシップ; TOTO USA

### 2018年5月9日(水)

7:30 am – 9:00 am 朝食・ビジネスネットワーキング  
 9:00 am – 10:15 am 本会議 パネルディスカッションー 日本とテキサスのF&B交流: 飲食ビジネスの秘訣  
 10:45 am – 11:45 am 本会議特別プログラムー 未来を築く米日カウンシル  
 11:45 am – 12:00 pm 閉会の辞  
 12:30 pm オフサイトツアー(オプション) | 集合場所: クローフォードストリート入口  
 ダイキン・テキサス・テクノロジーパーク  
 ジョンソン宇宙センターNASA・スペースセンターヒューストン  
 テキサス医療センター  
 ミニッツメイド・パーク(2017年メジャーリーグベースボール・ワールドシリーズ)ヒューストン・アストロズ(徒歩ツアー)





## KEYNOTE SPEAKERS



**GREG ABBOTT**  
*Governor of Texas*

グレッグ・アボット  
テキサス州 知事

As the 48th Governor of Texas, Greg Abbott continues to build on his long record as a conservative leader who fights to preserve Texas values like faith, family and freedom. Under his leadership, Texas again leads the nation in job creation due in part to successes from his first legislative session. His achievements from the most recent legislative session are forging an even broader path to prosperity for more Texas families by building on safety and security, education, economic advancement and the preservation of liberty. Prior to his 2014 election, he was the 50th and longest-serving Attorney General of Texas. He also previously served as a Justice on the Texas Supreme Court and a State District Judge in Harris County. He was born in Wichita Falls, TX and raised in Duncanville, TX. After graduating from The University of Texas at Austin with a BBA in finance, he earned a law degree from Vanderbilt University Law School. Shortly after graduating from law school, he was partially paralyzed by a falling tree while jogging. He and his wife, Cecilia, a former teacher and principal, and the first Hispanic First Lady of Texas, were married in 1981. Their daughter, Audrey, is a college student.



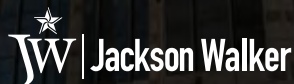
**BRUCE CULPEPPER**  
*President, Shell Oil Company*

ブルース・カルペッパー  
シェル・オイル社 社長

Mr. Culpepper was appointed as U.S. Country Chair and President of Shell Oil Company in April 2016. In this position, he heads the U.S. Country Leadership Team, overseeing strategy and plans for all Shell assets and businesses in the United States. He became President after most recently serving as Executive Vice President of Upstream Americas and Unconventional Resources, based in Houston, Texas. In his current position, he frequently engages with public, private, media and non-governmental leaders on a wide range of energy policy issues. He is charged with establishing and advocating for innovative, industry-leading solutions to the challenge of securing safe, secure and sustainable energy sources. He graduated with honors from the University of Alabama in 1981 with a Bachelor of Science in Human Resources Management. Shortly thereafter, he began his career of 36-plus years with Shell at the Norco Manufacturing Complex in Louisiana. Since then, he has served in a number of Upstream, Downstream and Corporate leadership positions of increasing responsibility and scope – both internationally and in the United States.

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## KEYNOTE SPEAKERS



### SHIGERU HAYAKAWA

*Vice Chairman of the Board of Directors,  
Toyota Motor Corporation; Vice Chair, Keidanren  
& Chair, Committee on U.S. Affairs, Keidanren*

#### 早川 茂

トヨタ自動車株式会社 取締役副会長、  
経団連 副会長・アメリカ委員長

Mr. Hayakawa was born on September 15, 1953. He graduated from the University of Tokyo with a bachelor's degree in economics in March 1977, and joined Toyota Motor Corporation (TMC) in April of the same year. In 2005, he became the Division General Manager of the Public Affairs Division. He then became Managing Officer in 2007, and was appointed President of Toyota Motor North America, Inc. In 2011, he became the Chief Officer of the Public Affairs Division and Deputy Chief Officer of the External Affairs Group. He then became a Senior Managing Officer at TMC in 2012. In 2013, he became the Chief Officer of the External Affairs & Public Affairs Group. In 2015, he was named a member of the Board of Directors, and became Chief Communications Officer. In 2015, he was appointed Chief Officer of the Olympic & Paralympic Division. In 2017, he was named Vice Chairman of the Board of Directors of Toyota Motor Corporation. His key posts outside of Toyota Motor Corporation include: Vice Chair, Nippon Keidanren (Japan Business Federation) (May 2017-), and Chair, Committee on U.S. Affairs, Nippon Keidanren (Japan Business Federation) (May 2017-).



### SHIGEKI MAEDA

*Executive Vice President,  
Japan External Trade Organization (JETRO)*

#### 前田 茂樹

日本貿易振興機構 (JETRO) 理事

Mr. Maeda is Executive Vice President of the Japan External Trade Organization (JETRO), a government-related organization that works to promote mutual trade and investment between Japan and the rest of the world. At JETRO, he is responsible for the North America region as well as administrative affairs and the promotion of foreign direct investment into Japan. He joined JETRO after graduating from Keio University, Department of Economics (B.A.) in 1981. In his 37 years at JETRO, he has served in numerous prominent positions, including Executive Director of JETRO New York (1998-2001), Senior Coordinator for North America and Oceania (2001-2006), Director of Export Promotion (2006-2008), Deputy Director-General of Research Planning, Institute of Developing Economies (2008-2010), Managing Director of JETRO Singapore (2010-2013) and Director-General of the Invest Japan Department (2013-2015). He assumed his current post in August 2015. He was also a Senior Research Fellow at the Institute of International Policy Studies (IIPS) (1993-1996).

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## KEYNOTE SPEAKER

**HIDEAKI OHMURA***Governor of Aichi Prefecture, Japan*大村 秀章  
愛知県 知事

Governor Ohmura is the Governor of Aichi Prefecture, Japan, having first been elected in February 2011 and re-elected in February 2015. During his tenure as Governor, he has been very keen on strengthening the friendship between Aichi and Texas, and signed a Memorandum of Understanding on Agreement of Friendship and Mutual Cooperation with Texas Governor Greg Abbott in April 2016. Prior to serving as Governor, he has held numerous political and bureaucratic positions in Japan, including at the Japanese Ministry of Agriculture, Forestry and Fishers from April 1982; as a Diet Member in the House of Representatives for five terms from October 1996; as the Parliamentary Secretary of Economy, Trade and Industry from May 2001; as the Parliamentary Secretary of the Cabinet Office; as the Senior Vice Minister of the Cabinet Office; as the Senior Vice Minister of Health, Labour and Welfare; and as the Chairman of the Standing Committee on Audit and Oversight of Administration, House of Representatives. He holds an LL.B. from Tokyo University (March 1982). Governor Ohmura and his wife, Fumiko, were married in 1987. They have a son and three daughters.

## MISTRESS OF CEREMONIES

**SACHI KOTO***Founder, Sachi Koto Communications*サチ・コト  
サチ・コト・コミュニケーションズ 社長

Following more than 16 years as an anchor with CNN in Atlanta, Ms. Koto launched a public relations and communications firm, Sachi Koto Communications, Inc., in July 2005. Before joining CNN, she worked as an anchor for JCTV (Japan Cable Television)—CNN's affiliate station in Tokyo—and for Nippon Hoso Kyoku (NHK) Radio. Previously, she was a reporter for WQXI radio station in Atlanta from 1974 to 1975 and for CNN affiliate WAGA-TV in Atlanta from 1975 to 1977. She graduated *summa cum laude* from Reinhardt College with a bachelor's degree in communications and earned a diploma in Japanese language and culture from the Gendai Japanese School in Tokyo.

# Making a real difference

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hosted by the U.S.-Japan Council.

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## DISTINGUISHED SPEAKERS

**PHYLLIS CAMPBELL***Chair, Pacific Northwest Region,  
JPMorgan Chase & Co.*

フィリス・キャンベル

JPモルガン・チェイス 太平洋西北地区長

Ms. Campbell is the chair for the Pacific Northwest region for JPMorgan Chase & Co. Previously, she served as the president and CEO of The Seattle Foundation, the largest community foundation in Washington state. She is an independent director for Alaska Air Group. She served on the Nordstrom board of directors and chaired its Audit Committee for seven years. She chairs the USJC Board of Directors and serves on the Diversity Advisory Board of Toyota, the nonprofit board of PATH, and the global advisory board of Women Corporate Directors. She is a member of the National Association of Corporate Directors' Audit Committee Chair Advisory Council.

**HENRY CISNEROS, PH.D.***Founder & Chairman, CityView; Chairman  
of the Executive Committee & Principal,  
Siebert Cisneros Shank & Co., L.L.C.*

ヘンリー・シスネロス

シティビュー 創設者兼理事長、シーバート・シスネロス・シャンク社 理事長兼プリンシパル

Dr. Cisneros is Chairman of the CityView companies, which work with urban homebuilders to create homes priced within the range of average families, and is Chairman of the Executive Committee & Principal at Siebert Cisneros Shank & Co., L.L.C., a municipal finance firm and a top corporate underwriting firm on Wall Street. Before this, he served three terms as a City Councilmember, then as the mayor of San Antonio, Texas, during which time he helped rebuild the city's economic base and spurred the creation of jobs through massive infrastructure and downtown improvements. He later served as Secretary of the U.S. Department of Housing and Urban Development. He holds multiple degrees, including a Doctorate in Public Administration from George Washington University.



60 YEARS +  TEXAS = ITOCHU



## DISTINGUISHED SPEAKERS



**DONNA F. COLE**

*President & CEO,  
Cole Chemical & Distributing, Inc.*

ドナ・F・コール  
コール・ケミカル・ディストリビューティング社  
取締役社長兼CEO

Ms. Cole founded Cole Chemical & Distributing, Inc. in 1980. Her expertise is in chemical trading, distribution, packaging, warehousing and manufacturing, with supply chain optimization and business process savings for many industries. In 2012, she received the American Leadership Forum's Joseph Jaworski Leadership Award. In 2016, the Houston Business Journal honored her with the Women in Energy Lifetime Achievement Award. She serves on the boards of the Institute for Supply Management, the Center for Asian Pacific American Women, and the U.S.-Japan Council. She served on President George H. Bush's Export Council from 1991 to 1993. She attended Pan American University, The Amos Tuck School of Business Minority Business Executive Program, and graduated from the Manpower Business Training Institute of Technology.



**WILLIAM F. "BILL" HAGERTY IV**

*U.S. Ambassador Extraordinary and  
Plenipotentiary to Japan*

ウィリアム・F・ハガティ  
駐日米国大使

Ambassador Hagerty was nominated by President Donald J. Trump on March 27, 2017 and sworn in as the 30th Ambassador Extraordinary and Plenipotentiary to Japan on July 27, 2017. He began his professional career at global management consultancy Boston Consulting Group, including three years in Tokyo, Japan. He subsequently served as CEO and board member of companies with extensive operations in Asia and Europe and most recently was Managing Director of Hagerty Peterson & Company, a private equity investment firm. He has also been a public servant at both the federal and state levels, including serving on President George H.W. Bush's Council on Competitiveness, and as a member of the Governor's Cabinet and Commissioner of the Department of Economic and Community Development for the State of Tennessee. He has a B.A. and J.D. from Vanderbilt University.



**IRENE HIRANO INOUE**

*President, U.S.-Japan Council*

アイリーン・ヒラノ・イノウエ  
米日カウンシル 会長

Ms. Hirano Inouye is President of the U.S.-Japan Council, where she oversees the organization and administers the TOMODACHI Initiative. She is the former President and founding CEO of the Japanese American National Museum, a position she held for twenty years. She received bachelor's and master's degrees in Public Administration from the University of Southern California, and an honorary doctorate degree from Southern Methodist University. She has extensive experience in non-profit administration, community education and public affairs with culturally diverse communities nationwide. Her activities include serving as Chair, Smithsonian Institution Asian Pacific American Center; Trustee, The Washington Center; a member of the American Academy of Arts and Sciences; former Trustee and Chair, Ford Foundation; former Trustee and Chair, Kresge Foundation. She was married to the late U.S. Senator Daniel K. Inouye of Hawaii.



**ROLANDO B. PABLOS**

*Texas Secretary of State*

ローランド・B・パブロス  
テキサス州 州務長官

Governor Greg Abbott appointed Secretary Pablos as the 111th Texas Secretary of State on January 5, 2017. Secretary Pablos brings an extensive record of public service to the Office of the Secretary of State, including tenure as a commissioner on the Texas Racing Commission and the Public Utility Commission of Texas. As a state official and in his private practice, he has played critical roles in the advancement of direct investment, international relations, and trade with Texas' partners across the globe. He has been instrumental in the success of many community development projects designed to improve quality of life, deliver educational opportunities and help bring prosperity to the people of Texas.



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- Middle-market lending
- Multifamily/senior living bridge and agency capital
- Municipal and infrastructure lending and investment
- Private equity
- Renewables
- Specialty financing
- Strategic investments
- Structured products



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## DISTINGUISHED SPEAKERS



**SHINSUKE J. SUGIYAMA**

*Ambassador Extraordinary and Plenipotentiary  
of Japan to the United States of America*

杉山 晋輔

駐米日本国特命全権大使



**SYLVESTER TURNER**

*Mayor of Houston, TX*

シルベスター・ターナー

テキサス州 ヒューストン市 市長

Ambassador Sugiyama presented his credentials as Ambassador to the United States in March 2018. His diplomatic career with the Japanese Ministry of Foreign Affairs (MOFA) spans over 40 years. He most recently served as Vice Minister for Foreign Affairs. Previous positions include Deputy Director-General of the Middle Eastern and African Affairs Bureau as well as the International Cooperation Bureau; Director-General for Global Issues, including Ambassador for Climate Change; and Director-General of the Asian and Oceanian Affairs Bureau. He has also held leadership positions within the Foreign Policy Bureau and Treaties Bureau of MOFA. His overseas assignments have included multiple positions at the Embassy of Japan in Washington, DC; Political Minister at the Embassy of Japan in Korea; and Deputy Chief of Mission at the Embassy of Japan in Egypt. He entered MOFA in 1977.

Elected in December 2015, Mayor Turner is serving his first four-year term as Houston's 62nd mayor. He has brought a performance-driven approach to the job, creating more responsive, streamlined and efficient delivery of city services while shoring up Houston's financial future. His civic leadership has been nationally recognized through his service as a member of the U.S. Conference of Mayors Transportation and Communications Standing Committee, vice chair of the National Climate Action Agenda, member of the C40 and Global Covenant of Mayors for Climate and Energy, and an advisory board member of the African American Mayors Association. Previously, he served for 27 years in the Texas House as the representative for District 139. He is a graduate of the University of Houston, and earned a law degree from Harvard University.



# A GLOBAL COMPANY WITH A LOCAL FOCUS



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## PLENARY PANEL DISCUSSION

## OPEN FOR BUSINESS: OPPORTUNITIES FOR JAPANESE COMPANIES IN TEXAS

Businesses are increasingly investing in and moving to Texas, and Japanese companies create more jobs in Texas than those from any other country. What makes Texas attractive to Japanese businesses, investors and officials? What are the hurdles to overcome? What are the first steps to establishing a Japanese company or headquarters in Texas? In this session, Japanese business executives will share their experiences entering into and interacting with the Texas market. Join us to gain real insights that can inform your business strategy from Japan to Texas.

## 本会議パネルディスカッション

## 日本企業の新たなビジネス: テキサスにおける機会

テキサスへの企業投資および企業の移入は増えつつあり、他のいずれの国と比較しても、日本の企業はテキサスにおける最大の雇用創出者となっています。日本の企業、投資家や政府関係者をテキサスに引き付ける魅力は何でしょうか。今後どのような障壁を乗り越えなければならないのでしょうか。テキサスにおいて日本企業が会社や本部を設立するための最初のステップは何でしょうか。本セッションでは、テキサス市場に参入し関わった経験について、日本企業の幹部がお話しします。日本からテキサスに進出するためのビジネス戦略に関する洞察を得るため、ぜひご参加ください。

**TOM SCHIEFFER**

*Former Ambassador; CEO,  
Envoy International*

トム・シーファー

元駐日特命全権大使、  
アンヴォイ・インターナショナル CEO

**MITSURU CLAIRE CHINO**

*Managing Executive Officer, ITOCHU  
Corporation; President and CEO, ITOCHU  
International Inc.*

茅野 みつる

伊藤忠商事株式会社 常務執行役員、伊藤忠  
インターナショナル会社 President & CEO

## MODERATOR

Ambassador Schieffer is the CEO of Envoy International LLC, a consulting firm that advises clients on international business. He served as U.S. Ambassador to Japan from 2005 to 2009 and as Ambassador to Australia from 2001 to 2005. Prior to his diplomatic service, he was an investor in the partnership that bought the Texas Rangers Baseball Club in 1989. He oversaw the building of the team's new home, The Ballpark in Arlington, and served as President of the franchise from 1991 to 1999. He attended the University of Texas, where he earned a B.A. in government and an M.A. in international relations, and studied law. He was admitted to the State Bar of Texas in 1979.

Ms. Chino is Managing Executive Officer of ITOCHU Corporation ("Itochu"), and President & CEO of ITOCHU International Inc., a subsidiary of Itochu in New York. Before that, she was General Counsel of Itochu. Ms. Chino has received several recognitions, including from the World Economic Forum (Young Global Leader), Yale University (Yale World Fellow), Asia Society (Asia 21) and the U.S. Japan Foundation (USJLP Fellow). She has also been recognized in the in-house legal community, including as a "Financial Times Global General Counsel 30." She is a graduate of Smith College (B.A. *cum laude*) and Cornell Law School (J.D.), where she is an advisory board member.

**TAKESHI EBISU**

*President and CEO, Goodman Global Group, Inc.*

蛭子 毅

グッドマン社 取締役社長兼CEO

**DAVID SUTTON**

*President, Kubota Credit Corporation and Kubota  
Insurance*

デイビッド・サットン

クボタクレジットコーポレーション 社長

Mr. Ebisu has been President and Chief Executive Officer of Goodman Global Group, Inc., a member of the Daikin Group, since 2014. He is also an associate officer of Daikin Industries, Ltd. Since joining Daikin in 1988, he has served in several operational and corporate planning leadership roles. From 2005 to 2014, he led the formation of worldwide medium-term strategic management plans for the Daikin Group. He was also instrumental in the acquisitions of Goodman Manufacturing in 2012 and OYL Industries, which included McQuay (currently Daikin Applied), in 2007. A native of Hyogo, Japan, he graduated from Kyoto University and earned undergraduate and master's degrees in nuclear engineering. He is married and has two children.

Mr. Sutton began his career with Kubota in 2007 as Vice President of Kubota Credit Corporation (KCC). A finance professional with 36 years of industry experience, he was promoted to President in October 2010, becoming the first American to occupy this office. Under his leadership, KCC has implemented policies and systems to return more than 90% of loan decisions to dealers in under 15 minutes, greatly facilitating the dealer sales process. He has also led the exponential growth of Kubota's property and casualty insurance agency, Kubota Tractor Acceptance Corporation (KTAC), providing Kubota dealers not only with added profit opportunities, but additional product offerings to better serve their customers.





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## BREAKOUT PANEL DISCUSSION SECURITY & DEFENSE: NATIONAL SECURITY IN THE UNITED STATES AND JAPAN

For more than half a century, security and defense have been central to the U.S.-Japan bilateral relationship. National security ties between the two countries continue to deepen in today's global environment. Increasingly, new threats are arising in areas such as cybersecurity, and traditional security links are supplemented with the involvement of local governments and the private sector. This panel discussion will examine the security-related issues that both countries face, and explore the role of Texas, including Texas industries that support the bilateral security alliance and public-private partnerships that contribute to the mutual defense of our two nations.

### 分科会パネルディスカッション

### 安全保障と防衛：米国と日本における国家安全保障

半世紀以上にわたり、安全保障と防衛は、日米関係の中心となってきました。国家的安全保障をめぐる二国間の関係は、今日のグローバルな環境において深まり続けています。サイバーセキュリティなどの分野では新たな脅威が増大し、地方自治体や民間部門による関与がこれまでの安全保障関係を強化しています。本パネルディスカッションでは、日米両国が直面する安全保障関連の課題について議論します。また、二国間の安全保障同盟をサポートする業界や日米両国の相互防衛に貢献する官民パートナーシップも含め、テキサスが果たす役割について探求します。



**DAVID M. BOONE**

*President, Government Strategic Business Unit,  
APTIM*

デービッド・みきお・ブーン  
APTIM 社長



**JOEL MALONE**

*Senior Manager for Japan, F-35 Business  
Development, Lockheed Martin Corporation*

ジョエル・マローン  
ロッキード・マーティン・コーポレーション F-35事  
業開発部 日本担当シニア・マネージャー

### MODERATOR

Mr. Boone is President of the Government Strategic Business Unit for APTIM, an engineering company that provides environmental remediation and construction services. He retired as a Navy Civil Engineer Corps Rear Admiral in 2013. He managed facilities and infrastructure throughout his career at bases and expeditionary locations in the United States and throughout the world. Raised in Yokohama, Japan, he attended high school in Oregon. He graduated with honors from Cal Poly San Luis Obispo in Civil Engineering, with master's degrees in Coastal Engineering and Construction Management from the University of California, Berkeley. He is a registered professional engineer in the states of Virginia and Florida. He also received the Nippon Zenkokai Award from the Office of the Prime Minister of Japan.

Mr. Malone leads market development and strategy supporting F-35 sales and future capability improvements for Japan. Previously, he served as senior manager for U.S. Air Force F-35 customer engagement and business development from 2009 to 2013. He served more than 26 years in the U.S. Air Force, where he started as a civil engineer but quickly earned his pilot "Silver Wings." At the time of his retirement from the Air Force in 2008, he was 35th Vice Wing Commander at Misawa Air Base, Japan. He holds a B.S. in building construction from Texas A&M University, an M.S. in political science from Auburn University, and an M.S. in national resource strategy from National Defense University at Ft. McNair.





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## BREAKOUT PANEL DISCUSSION

# ENERGY & ENVIRONMENT OUTLOOK: JAPAN AND TEXAS

In the wake of the 2011 Great East Japan Earthquake, Japan—the world's biggest LNG importer—is now dependent on natural gas. At the same time, the United States has become the world's biggest natural gas producer, with Texas and Houston (the energy capital of the world) leading the way. With the use and development of renewable energy technologies continuing to expand across Texas and Japan, economic opportunities thrive between the two locales. Join us to gain insight from industry movers and shakers regarding these business dynamics and the symbiotic opportunities between Japan and Texas in relation to energy and the environment.

### 分科会パネルディスカッション エネルギーと環境をめぐる展望：日本とテキサス

世界最大のLNG輸入国である日本は、東日本大震災以来、ますます天然ガスに依存しています。同時に、テキサス（特にエネルギー産業が世界的に有名なヒューストン）を中心に、米国は世界最大の天然ガス生産国となりました。再生可能エネルギー技術の使用と開発がテキサスと日本で拡大し続ける中、両地間の経済的機会は増大するばかりです。本セッションでは、エネルギーと環境を専門とするリーダーが、こういった業界の動きや日本とテキサス間の協力の機会について語ります。



#### VARUN RAI, PH.D.

Associate Dean for Research & Associate Professor,  
LBJ School of Public Affairs, The University of  
Texas at Austin

#### ヴァルーン・ライ

テキサス大学オースティン校 LBJ公共政策大学  
院 研究担当副学部長兼准教授



#### WILLIAM CANNON

Senior Vice President and General Manager,  
Infrastructure Group, Sumitomo Corporation  
of Americas

#### ウィリアム・キャノン

米州住友商事会社 米州インフラグループ  
グループ長兼シニアヴァイスプレジデント

#### MODERATOR

Dr. Rai is Associate Dean for Research and Associate Professor in the LBJ School of Public Affairs and in the Department of Mechanical Engineering at the University of Texas at Austin, where he directs the Energy Systems Transformation Research Group. Through his interdisciplinary research, delving with issues at the interface of energy systems, complex systems, decision science and public policy, he is developing effective policy approaches to help accelerate the global deployment of sustainable energy technologies. He has presented at several important forums, and his research group's work has been discussed in prominent newspapers and other venues. He received his Ph.D. and M.S. in Mechanical Engineering from Stanford University and a bachelor's degree in Mechanical Engineering from the Indian Institute of Technology (IIT) Kharagpur.

Mr. Cannon is Senior Vice President and General Manager of the Infrastructure Group for Sumitomo Corporation of Americas (SCOA). He has over 20 years of experience in the development, acquisition, sale and financing of thermal generating assets, renewable energy assets, nuclear assets, regulated utilities, water projects, ports and other infrastructure assets. He is primarily responsible for overseeing business development and asset management within his group, which finds projects to develop, acquire, finance and ultimately own and operate in wind, solar and other renewable assets throughout the Americas. Prior to joining SCOA, he was with Rothschild, the international M&A advisory boutique, in the Power, Utilities and Infrastructure Group. He started his career at Fieldstone, advising clients on project finance and the acquisitions and divestitures of power projects.



#### TOSHIRO KUDAMA

Senior Executive Vice President, JERA Co., Inc.;  
Chief Executive Officer, JERA Americas Inc.

#### 久玉 敏郎

株式会社JERA 執行役員 発電事業開発本部  
発電・エネルギーインフラ部長



#### LYNNE D. TASCHNER

Energy Advisor, Corporate Strategic Planning,  
Exxon Mobil Corporation

#### リン・D・タッシュナー

エクソンモービル社 企業戦略プランニング部  
エネルギー・アドバイザー

Mr. Kudama has been the Senior Executive Vice President of JERA Co., Inc. since 2016. He concurrently has been serving as the CEO of JERA Americas Inc., based in Houston, since earlier this year. He joined the Tokyo Electric Power Company (TEPCO) in 1982, where he assumed a number of roles in thermal power plant development projects throughout Japan and in other countries, such as Team Energy in the Philippines and Facility D in Qatar. During this period, he also worked at OECD, IEA as an administrator for three years. He is currently spearheading the Freeport LNG Project in Texas and several independent power producer (IPP) Projects in the United States, Canada and Mexico, including the recently announced LINDEN project in New Jersey. He holds a B.M.E. and M.S.M.E. from the Tokyo Institute of Technology.

Ms. Taschner is an Energy Advisor in ExxonMobil's Corporate Strategic Planning Department. In this capacity, she is responsible for assessing economic and energy trends, as well as related market and public policy issues. She is a principal contributor to ExxonMobil's long-term global energy outlook. She has worked for ExxonMobil for 25 years in a variety of economic and commercial advisory roles. She holds a B.S. in Business Administration & Economics from The King's College (New York) and an MBA from Lehigh University (Pennsylvania). She has lived in the United States, Europe and Asia, and currently resides in Texas.



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## PLENARY PANEL DISCUSSION HEALTHCARE & MEDICAL: MEDICAL INNOVATION HUBS SOLVING U.S.-JAPAN HEALTH ISSUES

Japan and the United States are key world players in the healthcare ecosystem, providing numerous scientific discoveries and innovation. Faced with common medical and health issues, they use multisector, cross-disciplinary partnerships to forge new products and services. During this interactive forum, a diverse panel of medical and health professionals and leaders will offer their perspectives of how Japan-Texas collaboration between various institutions is driving their industries and transforming lives.

### 分科会パネルディスカッション

### ヘルスケアと医療：日米のヘルスケアの課題に取り組む医療革新ハブ

日本と米国は、多数の科学的発見とイノベーションを提供し、世界のヘルスケア業界を主導しています。共通の医療およびヘルス関連の問題に直面する両国は、新たな製品やサービスを創出するため、複数の部門や学問分野と協力するパートナーシップを追求しています。本インタラクティブ・フォーラムでは、多様な医療・ヘルス関連の専門家やリーダーが、日本とテキサスのさまざまな機関による協力がいかに各業界に変化をもたらし、人々の生活を改善しているかについて話します。



**EIJI KOBAYASHI**

*Partner, Corporate Department, Paul Hastings LLP (Tokyo)*

小林 英二

ポールヘイスティングス法律事務所(東京) 外国法共同事業 外国法事務弁護士

#### MODERATOR

Mr. Kobayashi is a partner in the Corporate Department of Paul Hastings LLP and is based in the firm's Tokyo office. He has more than 20 years of experience in representing leading Japanese industrials and conglomerates, including technology, automobile, real estate and life sciences companies on cross-border M&A and corporate matters. Being fully bilingual in Japanese and English, he also has extensive experience representing companies and individuals in civil, administrative and white-collar criminal matters, especially in the manufacturing, technology, life sciences, aviation and financial institutions sectors. He is a Houston native, growing up in the Memorial area, and also started practicing as an M&A lawyer in Houston before transferring to Tokyo. He has both a B.B.A. and J.D. from The University of Texas at Austin.



**ERIK HALVORSEN**

*Director, Texas Medical Center (TMC) Innovation Institute*

エリック・ハルヴォーセン

テキサス医療センター イノベーション・インスティテュート 所長

Dr. Halvorsen is the Director of the TMC Innovation Institute, where he keeps visionary new ideas moving through the TMCx accelerator, TMCx+ incubator and TMC Biodesign Fellowship Program, while playing an instrumental role in JLABS @TMC, the AT&T Foundry for Connected Health@TMC, the TMC advisor/mentor network and the emerging innovation funding infrastructure. Previously, he served as the Senior Executive Director of Technology Transfer & Industry Collaborations at Tufts University, the Executive Director of the Technology & Innovation Development Office (TIDO) for Boston Children's Hospital, and the Managing Partner of Children's First Technology Development Fund for pediatric-focused advancements. He holds a B.A. from the University of Virginia (1994), an M.S. in human anatomy from the Medical College of Virginia (1995) and a Ph.D. in Neuropharmacology from University of Virginia (2000).



**STEVEN J. FRANK, M.D.**

*Professor, Radiation Oncology, Deputy Division Head and Medical Director of Proton Therapy Center, The University of Texas MD Anderson Cancer Center*

スティーブン・J・フランク

テキサス大学MDアンダーソンがんセンター 放射線腫瘍学科 教授・副学科長 兼 陽子線治療センター 院長

Dr. Frank is an endowed tenured professor of Radiation Oncology, Deputy Division Head and Medical Director of MD Anderson's Proton Therapy Center, leader of the Proton Therapy Program for head and neck cancer and also serves as Director of Advanced Technologies in Radiation Oncology. He is amongst the first, if not the first, to use Intensity-Modulated Proton Therapy (IMPT) to treat head and neck tumors. He is the Principal Investigator of an NIH/NCI-sponsored Phase II/III randomized trial in oropharyngeal cancer that compares outcomes after chemoradiation given by IMRT vs IMPT. His company, C4 Imaging, has funding from the NIH, the Prostate Cancer Foundation, the Texas Ignition Fund, Hitachi and MD Anderson. He has served as past President and Chairman of the Board of the American Brachytherapy Society and chaired the American Board of Radiology's Oral Examinations Program for head and neck cancer.



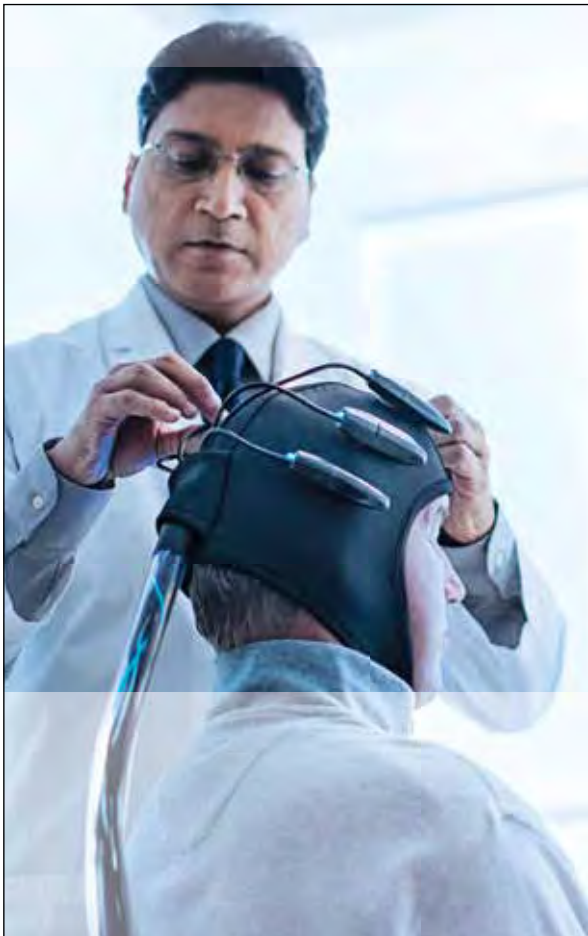
**BILL TRACEWELL**

*CEO, The Delta Companies*

ビル・トレースウェル

ザ・デルタ社 CEO

As Chief Executive Officer, Mr. Tracewell is responsible for the overall vision and strategy of The Delta Companies. He coordinates strategic initiatives toward sales, marketing, and recruitment growth, while fostering an environment of support and training for their internal employees. After completing a Bachelor's Degree from Texas A&M University, he worked in the automotive oil industry. He left that industry in April 2001 to join The Delta Companies, where he was the first employee to generate \$1 million in gross margin. He has fulfilled several roles, including as physician recruiter, Executive Vice President and Chief Operating Officer. He also started the first business unit within the Allied Healthcare Market, Delta Healthcare Providers, and grew that unit into a multimillion dollar department.



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## BREAKOUT PANEL DISCUSSION

## EDUCATION & WORKFORCE DEVELOPMENT: TEXAS-JAPAN PARTNERSHIPS PREPARING THE WORKFORCE OF THE FUTURE

With the rising number of Japanese companies establishing offices in Texas, jobs that require specific skills are increasingly in need. Digital skills, technical fluency, flexibility and continuous learning are but a few that have become high in demand. In this session, a panel of experts will discuss how the government and private sector are collaborating to educate and equip people with the skills and experience needed for the jobs of tomorrow, how to keep the workforce current, and what is needed to prepare for other major changes on the horizon.

## 分科会パネルディスカッション

### 教育と労働力開発：未来の人材育成に向けたテキサスと日本のパートナーシップ

テキサスに事務所を開設する日本企業が増える中、デジタル・スキル、テクニカル・ノウハウ、柔軟性、継続的に学習する能力など、特定のスキルを必要とする職の需要も高まっています。本セッションでは、専門家のパネリストが、どのように政府と民間部門が協力して人々を教育し、未来の仕事に必要なスキルや経験を習得させているか、どのように最新のスキルを持った人材を育成できるのか、今後の変化に対応するためにはどのような準備が必要かについて議論します。

**RON HARMAN**

*Principal and Future of Work Leader,  
Deloitte Consulting LLP*

ロン・ハーマン

デロイト・コンサルティング プリンシパル兼「フューチャー・オブ・ワーク」リーダー

**BARRETT S. CALDWELL, PH.D.**

*Professor, Purdue University; Jefferson Science  
Fellow, U.S. Department of State*

バレット・S・コールドウェル

パデュー大学 教授、米国国務省 ジェファーソン・サイエンス・フェロー

**MODERATOR**

Mr. Harman is one of the leaders for the Future of Work initiative at Deloitte US. He is an active speaker at conferences and with client leadership teams, specializing in market disruptions and how the nature of work is changing rapidly. He is a leader in Deloitte's HR Transformation offering. He has over 30 years of industry and consulting experience, assisting global human resource organizations improve their customer service delivery and drive operational efficiencies. He also leads the human capital capability for Deloitte Consulting's Energy and Resources practice in the United States. Mr. Harman is based in Houston.

Dr. Caldwell (Ph.D. in 1990, Social Psychology, Univ. of California, Davis) is Professor of Industrial Engineering (and Aeronautics & Astronautics, by courtesy) at Purdue University. His B.S. degrees in Aeronautics and Astronautics, and Humanities are from MIT (1985). His Group Performance Environments Research (GROPER) Laboratory team studies how people get, share and use information well in settings that include aviation, event response, healthcare and spaceflight. He is a Fellow and Past Secretary-Treasurer of the Human Factors and Ergonomics Society (HFES). He was a 2016-17 Jefferson Science Fellow at the U.S. Department of State assigned to the Office of Japanese Affairs.

**ROMANITA MATTA-BARRERA**

*Executive Director, San Antonio Economic  
Development Foundation (SAEDF)*

ロマニタ・マッタ＝バレーラ

サンアントニオ経済開発財団  
エグゼクティブ・ディレクター

Ms. Matta-Barrera joined SAEDF in August 2016. As the Executive Director of SA Works, she leads efforts to align education, workforce and economic development with the talent needs of San Antonio's current and future employers. Previously, she served as the President and CEO of Fluent Strategy Group for eight years, working on strategic initiatives, federal funding, public policy and multicultural marketing and advocacy. She also shaped education policy as the Deputy Director of the White House Initiative on Educational Excellence for Hispanic Americans, and as the Director of Hispanic Outreach and Communications at the U.S. Department of Education. She is a graduate of The University of Texas at Austin, with a double major in Government and Latin American Studies.

**MOTOKO UCHITOMI (MIZUNO)**

*Manager, Aviation Industrial Collaboration  
and Coordination Division, Management and  
Integration Department, Aeronautical Technology  
Directorate, Japan Aerospace Exploration  
Agency (JAXA)*

内富(水野)素子

国立研究開発法人 宇宙航空研究開発機構(JAXA)  
航空技術部門 事業推進部参事  
航空産業協力課長

Ms. Uchitomi (Mizuno) is engaged in JAXA's collaboration with Japan's aviation industry, including human resource development. As a government-certified SME consultant, she has also long been active in space ventures incubation. With a B.A. in law from the University of Tokyo and an LL.M. in international law from Leiden University, she has many years of experience in practicing space law, including negotiations for inter-governmental agreements on the International Space Station. In addition to her official duties at JAXA, she has been engaged in space law, policy research and education at the University of Tokyo since 2010. She is a founder of "Sorajo," a voluntary group within the Japan Rocket Society promoting diversity in the Japanese aerospace industry by supporting female professionals and students, providing Kubota dealers not only with added profit opportunities, but additional product offerings to better serve their customers.



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## SPECIAL PLENARY FEATURE INSIGHT TALKS

During this plenary-level special feature, business professionals from a diverse range of sectors and industries will give short, insightful and inspiring presentations about exciting developments in Texas and opportunities to strengthen the bonds between the United States and Japan in their respective fields. They will touch upon themes such as the vision behind their products and services, what has driven them to success, and the positive impact on society. Come hear how they are using creativity and ingenuity to successfully innovate and build bridges between our two countries!

### 本会議特別プログラム 日本とテキサスをめぐる洞察

本会議におけるこの特別プログラムでは、多様な部門や業界の専門家が、それぞれの分野におけるテキサスの最新情報や日米関係を強化する機会について語ります。洞察とインスピレーション溢れるこれらのプレゼンテーションは、各々の製品やサービスの背景にあるビジョン、成功の秘訣、社会貢献などについて触れます。こういったテキサスのリーダーがいかに創造力と独創性を駆使し、革新的な方法で日米両国の橋渡しを行っているのかを聞くため、ぜひご参加ください。



**SUSAN KWOK ANNOURA**

*Owner/ Real Estate Broker,  
Annoura Realty Group LLC*

案浦 スーザン

アンノウラ不動産グループ 代表取締役

Ms. Annoura is a native of Houston, Texas. She lived in Japan for fourteen years, working as a radio personality, a guest lecturer at multiple universities, and an English instructor for various Japanese institutions and multinational companies. After returning to the United States in 2007, she obtained her broker's license and opened Annoura Realty Group LLC, a full service real estate company specializing in international client representation. Today, her company supports more than 25 major Japanese companies in Houston, helping their expats relocate and settle down in the Houston area. She serves at the Houston Association of Realtors as the International Advisory Group's 2018 Chairperson and as an advisor to the Houston chapter of the Asian Real Estate Association of America.



**DAVID F. BONNER**

*Vice President of Operations, Stematix, Inc.*

デービッド・F・ボナー

ステマトイクス社 事業担当副社長

Mr. Bonner is Vice President of Operations for Stematix, Inc. and specializes in marketing and commercialization of new technologies in regenerative medicine. He joined Stematix in 2009 and served as Director of Operations for Stematix's clinical operation in Buenos Aires, Argentina until 2013, where he was responsible for establishing adult stem cell processing facilities and forming doctor/patient networks to support treatment operations in licensed territories. Prior to joining Stematix, he served in the U.S. Air Force as a Captain in U.S. Space Command. He received his Bachelor of Arts from Texas Christian University and his MBA from the University of Wyoming.



**TIM B. KEITH**

*President, Texas Central*

ティム・B・キース

テキサス・セントラル 社長

Mr. Keith serves as President of Texas Central, a private, Texas-based company that is developing a high-speed passenger train that will connect Houston and Dallas. He is a seasoned executive and investor with nearly 25 years of financial and operational experience in large real estate and infrastructure projects. His prior experience includes serving as co-founder and chief investment officer of HKS Capital Advisors; the Global Chief Executive Officer of RREEF/Deutsche Bank Infrastructure Investments; various senior executive positions during his 10-year career with RREEF/Deutsche Bank, including serving on the firm's Global Executive Committee; a partner of RREEF America LLC prior to its acquisition by Deutsche Bank; chief executive officer of Cabot Industrial Trust; and an executive at Hunt Realty Investments.



**LISA M. KITAGAWA, ESQ.**

*(California, Texas, Georgia and New York)  
KITAGAWA & EBERT, P.C.*

北川 リサ 美智子 弁護士

(California, Texas, Georgia and New York)  
北川&イバート法律事務所

Ms. Kitagawa is a Japanese American bilingual business lawyer at KITAGAWA & EBERT, which has offices in Irvine, California and Plano, Texas (by appt.). She represents many prominent Japanese companies throughout the United States and is licensed to practice law in the states of Texas, California, Georgia and New York. She was educated in both the United States and Japan, and has received many academic scholarships. She is the third of only four American lawyers to have graduated from Kyoto University in Japan (she also attended Tokyo University). She has 36 years of experience in representing Japanese clients in litigation (arbitrations and trials), employment, contracts, corporate, finance, real estate, and M&A. She is the outside general counsel to Japanese companies in the energy, automotive, pharmaceuticals, chemicals, technology, manufacturing, entertainment, logistics, distribution, retail and food production industries. She is respected for her experience and risk management strategies.



## SPECIAL PLENARY FEATURE INSIGHT TALKS



**WILLIAM L. (BILL) STRANG**

*President of Operations and eCommerce,  
TOTO USA*

ウィリアム・ストラング  
TOTO USA プレジデント(事業・  
eコマース担当)

Mr. Strang is responsible for all operations of TOTO in North America, including technical support, logistics, environmental sustainability and management of two major manufacturing plants and warehousing facilities. Under his leadership, TOTO has received awards for manufacturing implementation, green energy, water efficiency, water conservation and more. TOTO USA was recently honored by the U.S. Environmental Protection Agency with its Excellence in Green Power Use Award. In his role as President of eCommerce, Mr. Strang collaborates with stakeholders and eTailors to identify and implement strategies that make it easier for consumers and building professionals to work with TOTO. In this position, Mr. Strang has built a continuous improvement culture to enhance operational excellence within eCommerce and deliver business value solutions to all TOTO stakeholders.

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米国連邦最高裁判所認定



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CALIFORNIA • TEXAS • GEORGIA • NEVADA  
カリフォルニア州公認会計士・京都大学研究  
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## PLENARY PANEL DISCUSSION TEXAS-JAPAN TECHNOLOGY INNOVATION: CROSSING BORDERS TO CREATE THE FUTURE

Innovation and effective adoption of new technologies are key competitive factors for developing our regional economy and competing in the global marketplace. In this session, the panelists explore business and technology collaboration between Japan and Texas, with an in-depth look at how ambitious international collaborations come about, and what they seek to accomplish. They will also discuss key insights into how international collaborations are effectively created and managed.

### 本会議パネルディスカッション

### テキサスと日本の技術革新：国境を越えて未来を築く

地域経済の開発、そしてグローバル市場の競争における勝利には、イノベーションと新しい技術の効果的な採用が鍵となります。本セッションでは、ビジネスと技術の分野における日本とテキサスの協力を探求し、大規模な国際協力がどのように創出されるのか、それらが何を達成しようとしているのかについて分析します。また、どのように国際協力を効果的に創出し管理するのかについても考察します。



**KEVIN READY**  
*General Manager, CoStar Group*

ケビン・レディー  
コースターグループ ジェネラル・マネージャー



**H. PETER HOFSTEE, PH.D.**  
*Senior Researcher, IBM Austin  
Research Laboratory*

H・ピーター・ホフステイ  
IBMオースティン研究所 シニア・リサーチャー

#### MODERATOR

Mr. Ready is a serial entrepreneur and business author who has written about innovation, entrepreneurship and Japanese startups for publishers including Forbes and The Wall Street Journal. He is currently General Manager at CoStar Group, a NASDAQ-traded real estate data company where he builds products and leads a corporate R&D team. He conducted graduate research on the management dynamics of international projects at the University of Texas at Austin, and was a member of the Sony PlayStation 3 Cell Processor engineering team. He is actively involved in the development of “innovation ecosystems” both in the United States and in Japan. He currently resides in Austin, Texas.

Dr. Hofstee is a Dutch physicist and computer scientist who is a distinguished research staff member at the IBM Austin Research Laboratory, USA, and a part-time professor in Big Data Systems at Delft University of Technology, Netherlands. He is best known for his contributions to heterogeneous computing as the chief architect of the Synergistic Processor Elements in the Cell Broadband Engine processor (used in Sony PlayStation 3) and the first supercomputer to reach sustained Petaflop operation. He is an IBM Master Inventor with more than 100 issued patents and a member of the IBM Academy of Technology. He has a master's degree in theoretical physics from the University of Groningen and a Ph.D. in computer science from the California Institute of Technology.



**DAN STANZIONE, PH.D.**  
*Executive Director, Texas Advanced  
Computing Center (TACC), The University  
of Texas at Austin*

ダン・スタンジオーン  
テキサス大学オースティン校 テキサス先進  
コンピューティング・センター 所長



**SHINSUKE “SHIN” TAKAHASHI**  
*Chairman of the Board and Head of Government  
Relations, NEC Corporation of America*

高橋 信介  
NECコーポレーション・オブ・アメリカ 取締役会  
長・ワシントン事務所代表

Dr. Stanzione is the Executive Director of the Texas Advanced Computing Center (TACC) at The University of Texas at Austin. He is the principal investigator (PI) for a National Science Foundation (NSF) grant to deploy and support Stampede2, a large-scale supercomputer, which will have over twice the system performance of TACC's original Stampede system. He is also the PI of TACC's Wrangler system, a supercomputer for data-focused applications. He was co-director of CyVerse, a large-scale NSF life sciences cyberinfrastructure. He was also a co-principal investigator for TACC's Ranger and Lonestar supercomputers—large-scale NSF systems previously deployed at UT Austin. Dr. Stanzione received his bachelor's degree in electrical engineering and his master's degree and doctorate in computer engineering from Clemson University.

Mr. Takahashi is Chairman of the Board and Head of Government Relations for NEC Corporation of America, a provider of biometrics and communications technology and integrator of IT solutions. In his role in government relations, he is focused on further strengthening NEC's relationships with the U.S. government and other international organizations based in the Washington, DC area. He previously served as President and Chief Executive Officer for NEC Corporation of America and was responsible for the business strategy, operations and leadership of the company. He is a seasoned executive with more than 20 years of experience with NEC Corporation and NEC America, including in sales, marketing, business development and management.



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## SPECIAL PLENARY FEATURE REGIONAL ECONOMIC DEVELOPMENT PRESENTATIONS

During this plenary-level special feature, we will hear from mayors, city councilmembers and other speakers representing chambers of commerce, economic development corporations and other organizations from select cities and regions across Texas and Japan. Each of them will share the economic development opportunities in their cities and regions, and those who are hosting Regional Hospitality Rooms will preview what they will showcase in those rooms later that evening. Learn about what each of these cities and regions has to offer, and network with them after the program to continue the conversation and explore partnership opportunities!

### 本会議特別プログラム 地域経済開発についてのプレゼンテーション

本会議におけるこの特別プログラムでは、テキサスと日本各地の市長、市議会議員、その他商工会議所や経済開発組織などを代表する方々がお話します。これらの講演者は、それぞれの市や地域における経済発展の機会について話し、地域ホスピタリティ・ルームを主催する方々は、そこで後ほど展示する内容について紹介します。それぞれの市や地域について学び、プログラム終了後も会話を継続しパートナーシップやネットワークを築くため、ぜひご参加ください。



**JAMES E. 'JIM' DARLING**  
*Mayor of McAllen, TX*

ジェームス・ダーリング  
テキサス州マッカレン市 市長

Mayor Darling was elected mayor of McAllen in 2013 and is currently serving his second term in office. He has a distinguished record of public service – current and past leadership roles include president, chairman, vice chairman, and board member of several committees, boards, planning groups and others, including currently as a Board Member of the McAllen Economic Development Corporation. He is also an attorney specializing in local government law with 28 years of experience as a city attorney for the City of McAllen and other government entities. He also previously served in the U.S. Air Force and the U.S. Navy Reserve. He received a BA from Baylor University and a JD from Baylor Law School.



**SHUNICHI KAMIYA**  
*Deputy Mayor of Chiba City,  
Chiba Prefecture, Japan*

神谷 俊一  
千葉市 副市長

Deputy Mayor Kamiya was born in 1973 in Aichi Prefecture. In 1996, he graduated from the Faculty of Economics at Tokyo University and entered the Ministry of Home Affairs (now the Ministry of Internal Affairs and Communications). After successive jobs as Vice Director-General at the Management Support Headquarters of Saga Prefecture; Deputy Mayor of Saga City; and Director of the Regional Policy Division, Location Administration Bureau, Ministry of Internal Affairs and Communications; he worked as the Director-General of the Economy and Agriculture Bureau of Chiba City before assuming his current post in April 2015.



**HARRY LAROSILIERE**  
*Mayor of Plano, TX*

ハリー・ラロシリエール  
テキサス州ブレイン市 市長

Mayor LaRosiliere is currently serving his second term as Mayor of Plano. The emphasis of his administration has been to create a vibrant business community that allows the city staff to consistently deliver high-quality services. During his tenure, Plano has emerged as a nexus of economic development activity in North Texas, with some notable major corporate relocations. He is also very passionate about inspiring youth through community activities he helped initiate. He serves as Chair on the prominent Transportation and Communications Committee for the United States Conference of Mayors. He is a wealth manager with a global financial firm. Of all his accomplishments, he is most proud of his family that consists of his wife and two daughters.



**DEE MARGO**  
*Mayor of El Paso, TX*

ディー・マーゴ  
テキサス州エルパソ市 市長

Mayor Margo moved to El Paso in 1977 from Nashville, where he attended Vanderbilt University, to join his father-in-law at John D. Williams Company (JDW). He later served as Civilian Aide to the Secretary of the Army, participated in the founding of the Regional Economic Development Corporation (REDCO, now the Borderplex Alliance), and became the Chairman of the Greater El Paso Chamber of Commerce. He was elected to the Texas House of Representatives in 2010, was appointed President of the El Paso Independent School District (EPISD) Board of Managers in 2013, and most recently was appointed by Governor Abbott to serve on the Cancer Prevention and Research Institute of Texas Oversight Committee. In June 2017, he was elected as the 51st Mayor of El Paso.





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# REGIONAL ECONOMIC DEVELOPMENT PRESENTATIONS



**RON NIRENBERG**

*Mayor of San Antonio, TX*

ロン・ニレンバーグ

テキサス州サンアントニオ市 市長

Mayor Nirenberg was elected mayor of San Antonio on June 10, 2017. He has been committed to public service most of his life. He was first elected to the San Antonio City Council in 2013. The former District 8 councilman helped guide one of the fastest-growing areas in the state and pursued policies that celebrated the city's diversity. He is committed to nurturing San Antonio's diverse economy, promoting its leadership on an international stage and pursuing strategies that foster resilience and equity in all sectors of the city. A graduate of Trinity University (B.A.) and the University of Pennsylvania (M.A.), he and his wife Erika Prosper, a respected business and community leader, are proud parents of their son, Jonah.



**KIICHIRO SATO**

*Mayor of Oita City, Oita Prefecture, Japan*

佐藤 樹一郎

大分市 市長

Mayor Sato was born in Oita City, Japan in 1957. He entered the Ministry of International Trade and Industry (present-day METI) in 1980 after graduating from the University of Tokyo with a bachelor's degree in economics. His later assignments include Consul at the Consulate-General of Japan in San Francisco from 1995; Director-General of the Chubu Bureau of Economy, Trade, and Industry from 2006; Vice President of the Research Institute of Economy, Trade, and Industry IAA from 2007; Director-General of the Small and Medium Enterprise Agency from 2009; and Chief Director of the Japan External Trade Organization in New York from 2010. After entering JSR Corporation in 2012, he was successful in his bid for mayor and was inaugurated as Mayor of Oita City in April 2015.



**BONNIE STEPHENSON**

*Mayor of Rose City, TX*

ボニー・スティーブソン

テキサス州ローズシティ市 市長

Mayor Stephenson became Mayor of Rose City in 2014 and has been re-elected two terms. In Rose City, all the homes but one sustained critical damage during the catastrophic flooding brought by Hurricane Harvey. Appearing on NBC's *Megyn Kelly TODAY* show, Mayor Stephenson asked for help and told her story of all the destruction left in the aftermath of the hurricane. She is the mother of three sons, grandmother of nine, great grandmother of one, and has been married to Karl Stephenson for 43 years. Born in Winnsboro, LA, she moved to Texas with her family, and graduated from Vidor High School in 1963. She was employed at Norvell Wilder in accounts payable until retirement, and then ventured off selling real estate for many years.



**MARINA BHARGAVA**

*President and CEO,*

*Greater Austin Asian Chamber of Commerce*

マリーナ・バーガヴァ

オースティン市アジア系商工会議所 会頭

Ms. Bhargava is the President and CEO of the Greater Austin Asian Chamber of Commerce (GAACC). She oversees the overall management of the Chamber, with specific responsibilities over the Chamber's grants, program and partnership development, events and execution of the Chamber's goals and objectives. Her career has been in a variety of industries, ranging from benefits consulting at Hewitt Associates to family-owned plastics manufacturing. Prior to joining the Chamber, she was the Language Access and Outreach Coordinator for the Asian Family Support Services of Austin, a domestic violence agency. There, she created trainings for and built relationships with various Asian communities in Austin, and recruited and managed 20 contract interpreter advocates. She earned her B.A. and M.A. in economics from Northwestern University.

## SPECIAL PLENARY FEATURE

# REGIONAL ECONOMIC DEVELOPMENT PRESENTATIONS



**BEVERLY L. HATCHER**

*President, Golden Triangle Minority Business Council (GTMBC), Inc.*

ベバリー・L・ハッチャー

ゴールデン・トライアングル・マイノリティ・ビジネス・カウンスル 会長

Ms. Hatcher became President of the Golden Triangle Minority Business Council (GTMBC) in 1990. Through her leadership, the Council has served the Gulf Coast region for 29 years, fostering its mission to promote, educate, and develop minority, women and all small business enterprises. She is a career diplomat with a solid background in the fields of economic development, business administration and business certification. She is a member of the Jr. League; a Leadership Beaumont & Texas & America Graduate; a Rotarian; Officer, 100 Club of Southeast Texas; and Member, National Association of Parliamentarians. She attended Wichita (KS) State University. She has been married to her husband Stanley for 52 years; has two sons, a grandson, and great granddaughter; and belongs to Windsor Village UMC.



**ANDREW F. ICKEN**

*Chief Development Officer, Mayor's Office of Economic Development, City of Houston, TX*

アンドリュー・F・イッケン

テキサス州 ヒューストン市 市長室経済開発部  
チーフ・ディベロップメント・オフィサー

Mr. Icken currently serves as Mayor Sylvester Turner's Chief Development Officer. He has oversight of the Houston Airport System, Convention & Entertainment Facilities, Planning Department, Office of Business Opportunities, Housing and Community Development Department, Emergency Medical Services, Economic Development, International Affairs and Homeless Initiatives. Prior to his appointment to Chief Development Officer, he served as Deputy Director of Public Works & Engineering, worked for six years as Executive Vice President of the Texas Medical Center, and served 30 years with ExxonMobil.



**KENICHI MISHIMA**

*Director of Tourism and Exchange Department, Kumamoto City, Kumamoto Prefecture, Japan*

三島 健一

熊本市 観光交流部長

Mr. Mishima was born in 1964 in Kumamoto City. He entered City Hall in 1988 after graduating from the University of Osaka. He first worked in the Tax Payment Section and then the Finance Section. After being transferred to the Ministry of International Trade and Industry (now Ministry of Economy, Trade, and Industry), he was dispatched to San Antonio City Hall, and then returned to Kumamoto City to work for the Planning Section. He also worked in the Administrative Management Section, Waste Management Planning Section, and the Board of Education, and served in positions that include National Pension Service Section Chief, and Health and Welfare Planning Section Chief. He became Director of the Tourism and Exchange Department in 2016.



**DIANE PROBST**

*President/CEO, Rockport-Fulton Chamber of Commerce*

ダイアン・プローブスト

ロックポート=フルトン商工会議所 会頭

Ms. Probst, IOM, CCE, has been the President/CEO of the 5-star rated Rockport-Fulton Chamber of Commerce since 1990. She is a past chairman of the Texas Chamber of Commerce Executives and a 2012 recipient of its highest award, the Marvin Hurley Award. She has published a book, Chamberology—an all-in-one guide for maximizing the potential of a Chamber professional to build and maintain a 5-star organization. She holds a BBA in Marketing from Texas A&M University - College Station, and is a graduate of the U.S. Chamber's Institute of Organization Management (IOM) and a certified Chamber Executive (CCE) of the American Chamber of Commerce Executives. She and her husband Mike have two grown daughters, Alyssa (Doug) and Ashlee (Cody), and three grandchildren, Ben, Connor and Campbell.



## SPECIAL PLENARY FEATURE REGIONAL ECONOMIC DEVELOPMENT PRESENTATIONS

**JIM RICH**

*Executive Director, Southeast Texas Economic Development Foundation – REDI*

ジム・リッチ

テキサス南東部経済開発基金(地域経済開発イニシアチブ) 会長

Mr. Rich has spent the past 19 years providing leadership and expertise to a wide range of economic development and community development activities in Southeast Texas. He serves as the Executive Director for the Southeast Texas Economic Development Foundation with a mission to promote the region. Previous roles include the CEO/President of the Greater Beaumont Chamber of Commerce and a federal law enforcement career with the U.S. Department of Justice. He is a former Commissioner for the Sabine Neches Navigation and Waterway District. He holds a B.A. in Political Science and History from the University of Pittsburgh, an M.A. in Sociology from Kent State University, and a Master's in Public Administration from the University of Southern California.

**JENNIFER STAUBACH GATES**

*Council Member, City of Dallas, TX*

ジェニファー・スターバック・ゲーツ

テキサス州ダラス市 市議会議員

Council Member Staubach Gates is currently serving her third term as Dallas City Council Member representing District 13. In this role, she serves as the Chair of the Government Performance and Financial Management Committee, and sits on the Public Safety and Quality of Life Committees. She serves as the Chair of the Domestic Violence Taskforce, holding regular meetings that help bridge communication between the Dallas Police Department, the District Attorney's office, judges and community partners. She is also the Co-Chair of the Visit Dallas Board of Directors. A lifelong Dallasite, she attended Ursuline Academy, then went on to get her Bachelor of Science in Nursing from Incarnate Word College in San Antonio. She is still licensed as a Registered Nurse.

**NANCY C. WINDHAM**

*President & CEO,  
Texas Forest Country Partnership*

ナンシー・C・ウィンダム

テキサス・フォーレスト・カントリー・パートナーシップ 会長兼CEO

Ms. Windham is President & CEO of the Texas Forest Country Partnership, a 12-county economic development organization whose mission is to enrich the economy and well-being of rural East Texas through marketing, business development and advocacy. She leads the organization's efforts by managing its relationships with alliances and partners serving the Texas Forest region, new and expanding business opportunities, infrastructure projects, site selection, incentive negotiations, workforce development and land sites. Ms. Windham has worked in the economic development profession for more than 33 years, and has held several leadership positions throughout Texas and the United States. Appointed by Texas Governor Greg Abbott, she currently serves as Secretary of the Texas Economic Development Corporation. She attended Stephen F. Austin State University and lives in Nacogdoches, Texas.

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## PLENARY PANEL DISCUSSION

## JAPAN-TEXAS F&amp;B EXCHANGES: THE ART OF CULINARY BUSINESS

Both Japan and Texas are known for their fine delicacies and premium beverages, and recognized for their high quality products and superior customer care. This panel will explore business market entry strategies that enable food and beverage companies to share their coveted products and service with new customers, including market penetration and public relations, mergers and acquisitions, and supply and distribution. Hear from experienced industry experts about what it takes to succeed in this highly competitive sector, where the stakes are high and customer is king.

## 本会議パネルディスカッション

## 日本とテキサスのF&amp;B交流：飲食ビジネスの秘訣

日本とテキサスにはおいしい食べ物と一流の飲み物で知られており、品質の高い製品と優れた顧客サービスも評価されています。本パネルディスカッションでは、食品・飲料会社の幹部が、市場への浸透や広報、企業合併や買収、供給と流通を含む、人気のある製品やサービスを新たな顧客に提供するための市場参入戦略について語ります。「お客様は王様」である競争的なこの分野においてどのように成功するのか、経験豊かな専門家の意見にぜひ耳を傾けてください。

**RONA TISON**

*Executive Vice President - Corporate Relations,  
ITO EN (North America) INC.*

ロナ ティソン

北米伊藤園 コーポレートリレーションズ担当副社長

## MODERATOR

Ms. Tison is the Executive Vice President of Corporate Relations at ITO EN (North America) INC., the green tea company and innovator of healthy beverages, including Oi Ocha, TEAS' TEA & Matcha LOVE. Being half-Japanese she is well versed in Japanese culture and traditions, with extensive experience in the food & beverage industry, hospitality and retail. She serves on the Tea & Health Committee of the U.S. Tea Association and on the Advisory Board of the World Tea Expo, and has been a guest speaker and ambassador of U.S.-Japan relations at the Smithsonian Lecture Series, Shizuoka World Tea Festival and the James Beard Foundation. She was the first woman to receive the prestigious John Harney Lifetime Achievement Award in 2018 for her educational contributions to the tea industry.

**AKIHIRO IMANISHI**

*Senior Vice President, Miller Milling  
Company, LLC*

今西 昭彦

ミラー・ミリング・カンパニー LLC  
取締役上級副社長

Mr. Imanishi serves as the Senior Vice President of Miller Milling Company, LLC, a U.S. subsidiary of Nisshin Seifun Group Inc. and manufacturing company for wheat flour and flour-related products with \$500 million in annual sales. His responsibilities are to plan and implement business expansion strategies in the U.S. market, and develop and disseminate the organization's strategy and mission statement to the entire staff. He has 25 years of experience in the global flour milling industry, including serving as a Sales Manager and then leading several M&A projects as the General Manager at Nisshin Flour Milling Inc. in Tokyo, including Miller Milling's acquisition of four mills in 2014.







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## SPECIAL PLENARY FEATURE

# USJC BUILDING THE FUTURE

The U.S.-Japan Council (USJC) aims to strengthen ties between the United States and Japan by promoting people-to-people relationships through its innovative programs in networking and leadership. USJC accomplishes this by engaging diverse leaders and fostering the next generation of leaders – and Texas is home to many of USJC's remarkable members, program participants and alumni. Learn how these distinguished individuals are using their experience to succeed across industries and communities in Texas, Japan and beyond. This group will share their personal stories, including how their experience with USJC has impacted their lives and inspired them to impact others.

### 本会議特別プログラム 未来を築く米日カウンスル

米日カウンスルは、ネットワーキングやリーダーシップの革新的なプログラムを通じて人と人との交流を促進することにより、日米関係を強化することを目指しています。多様なリーダーを巻き込み、次世代のリーダーを育成することによって、米日カウンスルはその目的を達成していますが、テキサスには、そういった活動に参加する多くのメンバー、プログラム参加者やアラムナイがいます。これらのリーダーは、どのようにテキサス、日本、そして世界全体のさまざまな業界やコミュニティにおいて自らの体験を役立て、成功しているのでしょうか。米日カウンスルを通じた経験がどのように人生に影響を与えたか、それがどのように他者に働きかけるインスピレーションとなったのかも含め、パネリストが自らのストーリーを語ります。



**KEI ASHIZAWA**  
*Attorney at Law, Kei Law*

芦澤 慶  
Kei Law 弁護士(テキサス州)

#### MODERATOR

Ms. Ashizawa is an attorney engaged in business and property transactions and advising Japan-Texas relations. She is a native Houstonian. A USJC member, she participated in the TOMODACHI Emerging Leaders Program and the TOMODACHI-Mitsui & Co. Leadership Program, served as a co-chair for the inaugural USJC U40 Summit, and is on the Japan-Texas Economic Summit Host Committee. She has contracted as a Researcher at Stanford University APARC and at ORIX Corporation in Tokyo. She studied abroad twice in Japan and continues to visit frequently. Ms. Ashizawa has law licenses in Texas, Colorado, Hawaii and Montana, and is a certified mediator and APMG Public-Private Partnership Professional. She earned a B.A. from the University of Texas at Austin, a J.D. from the University of Houston Law Center, and an MPA from the Kennedy School of Government at Harvard University.



**ARIELLE MONTGOMERY**  
*Senior Finance Advisor, Shell Oil Company*

アリエル・モントゴメリー  
シェル・オイル社 シニア・ファイナンシャル・  
アドバイザー

Ms. Montgomery earned a degree in Management Science and Engineering from Stanford University in 2008. During her undergrad years, she studied abroad at Kyoto University and formed a lifelong connection with Japan. Her career pursuits led her to investment banking roles in M&A and securities analysis at several firms, including Lehman Brothers, Barclays and Citigroup. Broad exposure to a variety of industries led her to decide on the energy industry. She presently works in Houston for Shell as a Senior Finance Advisor at the most significant refining and chemical asset in the Americas. She became a member of the U.S.-Japan Council in 2015, and was selected as a delegate for the TOMODACHI-Mitsui & Co. Leadership Program in 2016.



**NATSUMI KOMATSU**  
*Alumna, TOMODACHI Sumitomo Corporation  
Scholarship Program & TOMODACHI-STEM @  
Rice University for Female Students Program*

小松 夏実  
TOMODACHI住友商事奨学金プログラム アラ  
ムナイ、TOMODACHI-STEM @ Rice  
University for Female Students Program  
アラムナイ

Ms. Komatsu is a first-year Ph.D. student in the Department of Electrical and Computer Engineering at Rice University. She received her bachelor's degree in applied physics at Keio University in Japan. She spent her junior year at Rice University participating in an exchange program supported by the TOMODACHI Sumitomo Corporation Scholarship Program. She also participated in the TOMODACHI STEM @ Rice University for Female Students Program in 2017. She researches carbon nanomaterials for next-generation semiconductor and renewable energy devices.



**PETER SAKAI**  
*Judge, 225th District Court, Bexar County*

ピーター・サカイ  
テキサス州第225地区(ベア郡)地方裁判所  
判事

Judge Sakai was elected on November 7, 2006 to the 225th District Court bench and is now serving in his fourth consecutive term of office. He has served on the Board of the Texas Center for the Judiciary and is currently on the Board of the Judicial Section of the State Bar of Texas. In 2018, he was elected Local Administrative Judge of the District Courts of Bexar County. He has been a Chief Prosecutor for the District Attorney's Office, an experienced trial litigator, Associate Judge of the 289th District Court (Juvenile Court), and the Presiding Judge for the nationally renowned Bexar County Children's Court. He received his Bachelor of Arts and Doctorate of Jurisprudence from the University of Texas at Austin.

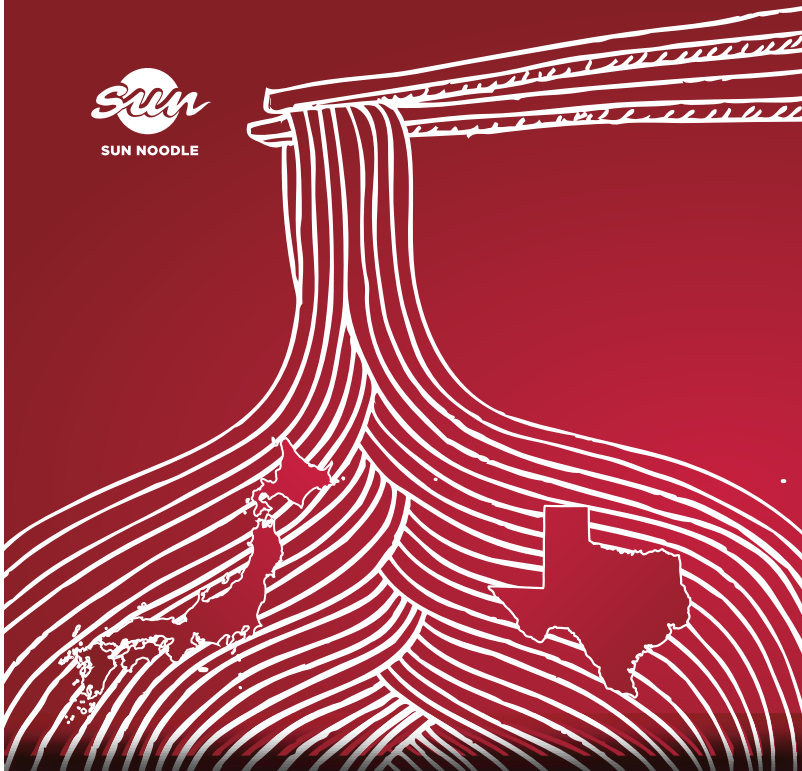
## SPECIAL PLENARY FEATURE USJC BUILDING THE FUTURE

**GENE WU***Representative, Texas House of Representatives*

ジーン・ウー

テキサス州議会 下院議員

Rep. Wu serves the people of District 137 in the Texas House. Prior to being elected in 2012, he served as a prosecutor in the Harris County District Attorney Office. His time as a State Representative has been characterized by his relentless advocacy for issues that include the enhancement of public education, criminal justice reform and child welfare. He earned his Bachelor of Science degree from Texas A&M University, his master's degree from the LBJ School for Public Affairs at the University of Texas in Austin, and his law degree from the South Texas College of Law in Houston. Rep. Wu and his wife Miya reside in Southwest Houston and are the proud parents of their sons, Winston and Lyndon.



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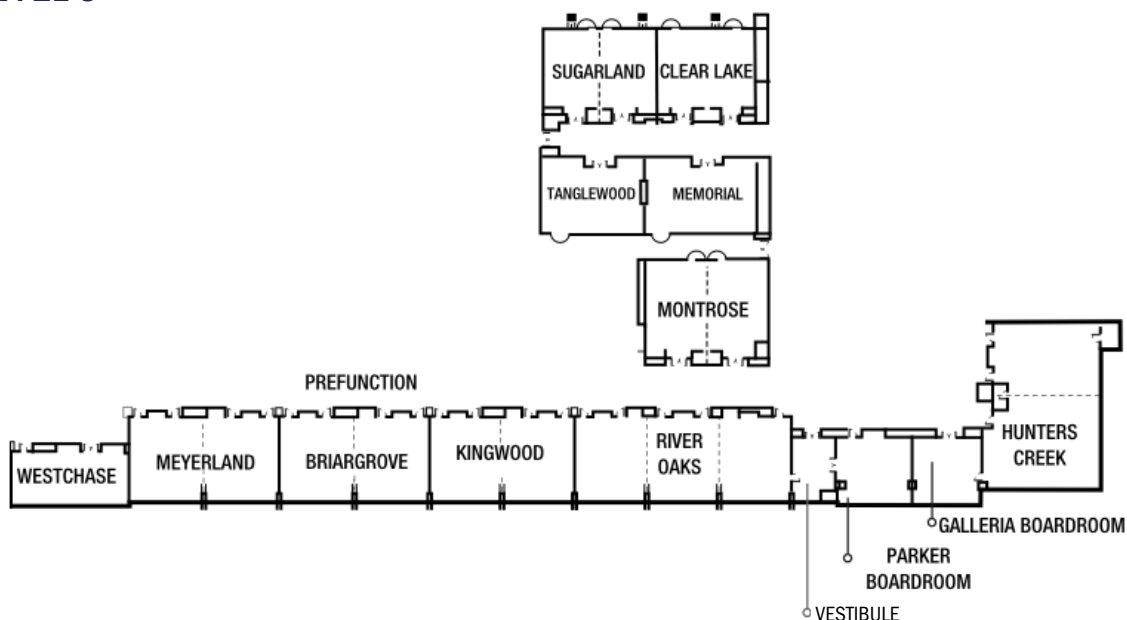
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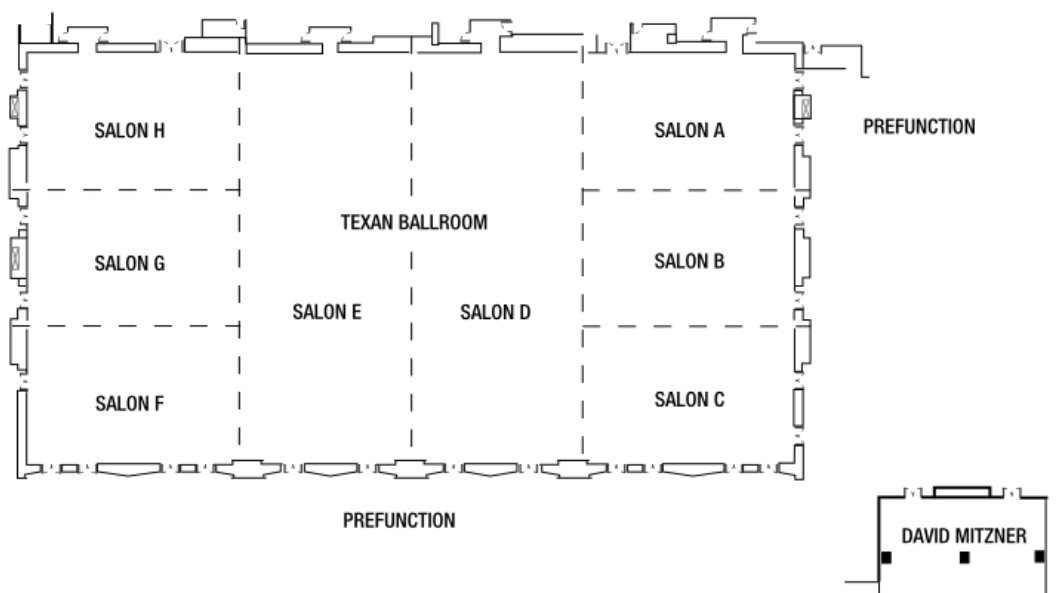
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