





Daikin Industries, Ltd. - Company Overview



Founded in 1924 in Osaka, Japan Daikin has manufacturing facilities in 80 locations across the world and approximately \$18.9 billion in global sales.

- Daikin is a world leading heating, air conditioning, and refrigerant manufacturer, with products sold in over 150 countries, including the United States
- Daikin is committed to boosting the ever-evolving challenges of comfort. By leveraging state-ofthe-art technology to create outstanding products and system solutions, we will help the people of the world ensure comfortable and sustainable living environments.
- Daikin, through a combination of enhanced, innovative technology and solutions, with a focus on
 efficiency and our end user experience, will contribute to comfort and increased energy
 efficiency.

Historic Actions Taken by Daikin in North America

Daikin acquired O.Y.L., parent of McQuay (now Daikin Applied),

The first of several large-scale investments in the United States.

2006



a member of **DAIKIN** group

Daikin began construction of the Daikin Texas Technology Park



To accommodate successful sales

growth and to enhance collaboration

between all segments of the company,







Daikin acquired Goodman Global Group, Inc. one of the largest
HVAC manufacturer and
distributors in the United States



2017

A "Grand Opening Ceremony" is held for Daikin's new, \$500M investment in Texas in May, 2017 Daikin Group
Companies in the
United States



















Overview of the <u>Daikin Texas Technology Park</u> (DTTP) Daikin's largest facility investment

Summary

- Total investment >\$500M
- No public funding
- 497 acres for the full site
 - 94 acres under roof
 - Up to 7,000 people working on campus by 2020

Vision

- Meet the needs of American consumers with innovative and value-added products
- Be a good corporate citizen
- Contribute to the economy of Texas and the U.S.
- Lead a new wave in HVAC culture and manufacturing in America

Location and Community

- Thousands of potential employees live in Waller/ Cypress/ Jersey Village/ Houston
- Proximity to our customers. Central US location
- **Excellent highway connections**
- Partnership w/Waller ISD on vocational curriculum
- Partnership with Lone Star College on tech skills
- We recruit from Texas universities



Manufacturing

- Over \$100 Million investment in new and upgraded equipment
 - Latest technology offers increased productivity

Distribution Center

- Twelve warehouses consolidated into a single location
- Connection to Manufacturing reduces lead time and costs of moving material

Engineering Laboratories

- 54 test labs facilities
- Ability to create test conditions with temperature ranges from -40° F to $+140^{\circ}$ F

- Co-location of groups to improves collaboration and speed of innovative execution
- In-house wellness clinic access to healthcare

Offices & Amenities **LEED Certified Gold**



Aiming to be a trusted community partner and well-respected leader

- We create environmentally advanced, high-value products incorporating Daikin technology that meets customer needs. Through innovation, we promote brand strength in the U.S. and the expansion of sales and profits.
- Striving for sustainable growth rooted in the North American market, we build strong relationships with all stakeholders. (Customers, as well as regional and local communities, government / industry / academia, employees, etc.)
- In the U.S. where air conditioning was born, we are creating a **new culture and innovative business** by bringing together knowledge, know-how and the technology of Daikin group.

Customer First

Gaining customer trust is of utmost importance to us. We strive for customer voices to directly link with our product development. This allows the best products to emerge.

Society

By bringing Japanese technology to the U.S., we build a state-of-the-art business. To generate new growth, we bring value to American society. We place great value on local engagement and partnerships.



DTTP is the No.1 air-conditioner production facility that will utilize Daikin's most advanced manufacturing technology

Environment

Daikin Texas Technology Park (DTTP) will launch our sustainable site. The products will also be designed to be environmentally friendly business solutions.

Work Environment

We provide employees a work place that promotes collaboration and continuously improves quality of work.



DTTP Grand Opening Ceremony

Held in May 2017 to show appreciation to local communities and employees and demonstrate Daikin's commitment to continue to invest in the US

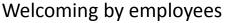
- 4,500 guests attended the community event
- 500 employees volunteered
- 400 VIP guests visited the new facility















Daikin Texas Technology Park: Now and in the Future

Now:



Greater than 4,900 people working on campus



- 17 Assembly Lines
- 13,000 Units produced daily
- 43 sheet metal presses



 >1,000 Different product SKUs including Indoor and Outdoor unitary units, furnaces, and VRVs

By 2020:

Up to 7,000 people working on campus

- 22 Assembly Lines
- 20,000 Units produced daily
- 72 sheet metal presses

 >3,000 Different product SKUs including Indoor and Outdoor unitary units, furnaces, and VRVs,
 PTAC, Light Commercial, Mini Split systems



*Fin Presses operating at the DTTP
© 2017 Daikin North America LLC



*Tubing employees at the DTTP



*VRV assembly line employees at the DTTP



Why Daikin Chose Texas for Expansion

Texas gives Daikin access to highly talented potential employees

- Renowned schools such as Texas A&M University, University of Texas at Austin, University of Houston, Rice University and Prairie View A&M University are all in close proximity and give Daikin access to a pipeline of talent
- Houston is a large, diverse, international, and fast growing city, where Daikin is able to hire talented employees at all levels
- Centrally located, Texas has a state-of-the-art transportation network for providing timely access to domestic and global markets via air, land and sea
- Texas has a growing dynamic economy and provides many opportunities for business expansion





Corporate Social Responsibility

The community where we live and work are an integral part of what we do. We show our commitment by volunteering locally and making a pledge to sustainability which is demonstrated by partnerships with government, industry and academia.

Giving Locally with our Heart - Love of the Earth Activities

As an official participant in Harris County's Adopt-A-County Mile program (a litter abatement initiative), our employees volunteer three times a year to clean a one mile stretch of the roadways surrounding our campus: Kermier Road and Kickapoo Road.



 In honor of Earth Day, Daikin employee volunteers spend time at local schools leading students through activities focusing on sustainability.



Employee Volunteers at a Clean Up Event

Establishing Roots in our Community and Sharing Japanese Culture



Daikin Park

Donation
As a gift to the City
of Waller, Daikin
donated \$125,000
to buy new
playground
equipment and
renovate the city

park, now called

Daikin Park.



School Art Contest

Education
Partnering with
Waller ISD, Daikin
sponsors an
environmentally
themed art contest
for fifth graders. The
winning artwork is
featured in the lobby
of our building.



Homestay Program

Culture
Our 10-day homestay
in Japan offers
students from Waller a
unique experience —
staying with a Daikin
family in Osaka while
they gain an
understanding of
Japanese culture.

8



