Overview:

As part of the U.S.-Japan Council's (USJC) Governors' Circle initiative, USJC and the Walter H. Shorenstein Asia-Pacific Research Center (APARC) in the Freeman Spogli Institute for International Studies at Stanford University have convened a Governors' Meeting in Silicon Valley. Governors from Fukuoka, Hiroshima, Oita, Okayama, Saga and Shizuoka have each brought a delegation of business leaders and government officials involved in economic cooperation and business development. This event will serve as a catalyst for select Japanese prefectures to connect with Silicon Valley's innovative companies, pilot projects and state-of-the-art technologies across a number of sectors, including technology licensing, market development and manufacturing agreements, cross-investments, joint ventures and strategic partnerships.

Sponsors:



THE WALTER H. SHORENSTEIN ASIA-PACIFIC RESEARCH CENTER

2014 Governors' Meeting In Silicon Valley

APARC

U.S.-Japan Economic Collaboration at the State-Prefecture Level

> **Tuesday, July 29, 2014** Sheraton Palo Alto Palo Alto, California

Program



American Airlines An HITACH Inspire the Next

Hosts:





THE WALTER H. SHORENSTEIN ASIA-PACIFIC RESEARCH CENTER

http://www.usjapancouncil.org/

http://aparc.stanford.edu/

Program:

~ Morning Session ~

- 8:30 9:00am Orientation
- 9:00 9:10am Transition to Group Sessions
- 9:10 9:50am Industry-Specific Discussion/Presentation 4 Breakout Groups: IT, BioMed, Automobile & Consumer Goods
- 9:50 10:00am Break
- 10:00 11:15amIntroduction of Technologies and Products by Japanese
Corporate Delegates –
4 Breakout Groups: IT, BioMed, Automobile & Consumer Goods
- 11:15 11:25am Break
- 11:25am 1:00pm Networking, Discussion & Consultation –

4 Breakout Groups: IT, BioMed, Automobile & Consumer Goods



- ~ Afternoon Session ~
- 2:00-2:35pm

Presentation – "California State Perspective: Advantages in Doing Business in California"



Mr. Kish Rajan Director, California Governor's Office of Business and Economic Development

- 2:35 2:55pm Netw
 - Networking

2:55 – 3:30pm Presentation – "Understanding University-Industry-Government Relations at Stanford: The Role of the Center for Integrated Systems"



Dr. Richard Dasher Director, US-Asia Technology Management Center; Executive Director, Center for Integrated Systems; Consulting Professor, Stanford University **3:30 – 4:05pm Presentation** – "What Japanese businesses should know before expanding into the U.S."



Ms. Tasha Yorozu Member, U.S.-Japan Council & President, Yorozu Law Group, PC

- 4:05 4:25pm Networking
- **4:25 5:00pm Presentation** "Business Opportunities for Japanese SMEs in the Bay Area"



Mr. Yoichi Kimura Executive Director, Japan External Trade Organization (JETRO) San Francisco

- 5:00 5:20pm Networking
- **5:20 5:40pm Presentation** "Success Stories of Japanese Corporations in Silicon Valley"



Mr. Hiroshi Tomita President, Konica Minolta Laboratory USA, Inc.; Executive Advisor to the Japanese Chamber of Commerce of Northern California (JCCNC)

5:40 – 5:55pm Presentation – "Entering Other Industry Markets - My Experience and Struggles"



Ms. Rei Uemura General Manager, Aichi Steel Corporation Silicon Valley Office

5:55 – 6:00pm Closing Remarks



Dr. Daniel Okimoto Chairman, Board of Councilors, U.S.-Japan Council & Director Emeritus, Shorenstein APARC; Senior Fellow Emeritus, Freeman Spogli Institute of International Studies; Professor Emeritus, Political Science, Stanford University